

## COMPANY OVERVIEW

### PROFILE

MathWorks is the leading developer of mathematical computing software. Engineers and scientists worldwide rely on its products to accelerate the pace of discovery, innovation, and development.

### PRODUCTS

MATLAB®, the language of technical computing, is a programming environment for algorithm development, data analysis, visualization, and numeric computation. Simulink® is a graphical environment for simulation and Model-Based Design of multidomain dynamic and embedded systems. The company produces nearly 100 additional products for specialized tasks such as data analysis and image processing.

### MARKETS SERVED

MATLAB and Simulink are used throughout the automotive, aerospace, communications, electronics, and industrial automation industries as fundamental tools for research and development. They are also used for modeling and simulation in increasingly technical fields, such as financial services and computational biology.

MATLAB and Simulink enable the design and development of a wide range of advanced products, including automotive systems, aerospace flight control and avionics, telecommunications and other electronics equipment, industrial machinery, and medical devices.

More than 5000 colleges and universities around the world use MATLAB and Simulink for teaching and research in a broad range of technical disciplines.

### STAFF

MathWorks employs over 4000 people, with 30% located outside the United States.

### HEADQUARTERS

The MathWorks, Inc.  
3 Apple Hill Drive  
Natick, Massachusetts 01760 USA  
+1.508.647.7000

### MISSION STATEMENT

#### TECHNOLOGY

Our goal is to change the world by accelerating the pace of discovery, innovation, development, and learning in engineering and science.

We work to provide the ultimate computing environment for technical computation, visualization, design, simulation, and implementation. We use this environment to provide innovative solutions in a wide range of application areas.

#### BUSINESS

We strive to be the leading developer and supplier of technical computing software. Our business activities are characterized by quality, innovation, and timeliness; competitive awareness; ethical business practices; and outstanding service to our customers.

#### HUMAN

We cultivate an enjoyable, vibrant, participatory, and rational work environment that nurtures individual growth, empowerment, and responsibility; appreciates diversity; encourages initiative and creativity; values teamwork; shares success; and rewards excellence.

#### SOCIAL

We actively support our local and professional communities through initiatives that advance STEM education, foster staff volunteerism, build environmental sustainability, and aid global relief efforts.

## WORLDWIDE OFFICES

Australia – Chatswood

China – Beijing and Shanghai

Finland – Espoo

France – Meudon and Montbonnot

Germany – Aachen, Ismaning, Paderborn, and Stuttgart

India – Bangalore, Hyderabad, New Delhi, and Pune

Ireland – Galway

Italy – Torino

Japan – Nagoya, Osaka, and Tokyo

Korea – Seoul

Netherlands – Eindhoven

Spain – Madrid

Sweden – Kista

Switzerland – Bern

United Kingdom – Cambridge, England, and Glasgow, Scotland

United States – Santa Clara and Torrance, California; Natick, Massachusetts; Novi, Michigan; and Plano, Texas

## REVENUE

- \$900 million in 2017, with 60% from outside the United States
- Profitable every year since its founding

## FAST FACTS

- Founded in 1984
- Privately held
- Software installations at over 90,000 business, government, and university sites
- Customers in over 180 countries
- There are more than:
  - » 3 million users of MATLAB worldwide
  - » 4 million files downloaded from File Exchange on MATLAB Central each year
  - » 225,000 contributors worldwide to MATLAB Central apps
  - » 500 third-party solutions that build on MATLAB and Simulink
  - » 1900 MATLAB based books in 27 languages

[mathworks.com](http://mathworks.com)

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## CUSTOMERS (PARTIAL LIST)

### AEROSPACE AND DEFENSE

Airbus  
BAE Systems  
Bell Helicopter  
Boeing  
European Space Agency  
Honeywell  
Korean Air  
Leonardo  
Lockheed Martin  
NASA  
Raytheon  
U.S. Air Force  
U.S. Navy

### AUTOMOTIVE

BMW  
Caterpillar  
Continental  
Daimler  
Ford Motor Company  
General Motors  
Hyundai  
Nissan  
Scania  
Tata Motors  
Tesla Motors  
Toyota

### BIOTECH AND PHARMACEUTICAL

Genentech  
Merrimack Pharmaceuticals  
Mitsubishi Tanabe Pharma  
Novartis  
Pfizer  
Roche

### COMMUNICATIONS

AT&T wireless  
DOCOMO Beijing Labs  
Ericsson  
Huawei  
Nokia  
Qualcomm  
Samsung  
Vodafone

### ELECTRONICS AND SEMICONDUCTORS

Broadcom  
Fujitsu Laboratories of America  
Intel  
Philips  
Realtek Semiconductor Corporation  
Renesas Electronics  
Texas Instruments

### ENERGY

Gas Natural Fenosa  
Horizon Wind Energy  
Hydro-Québec  
RWE  
Sandia National Laboratories

### FINANCIAL SERVICES

Banca Carige  
CalPERS  
Commerzbank  
International Monetary Fund  
JP Morgan  
Liquidnet  
Munich Re  
Swiss Re  
UniCredit Bank Austria AG

### INDUSTRIAL AUTOMATION AND MACHINERY

ABB  
ASML  
Halliburton  
Omron  
Siemens  
Tetra Pak

### MEDICAL DEVICES

Cochlear  
Johnson & Johnson  
Philips Healthcare  
Sonova  
Weinmann Medical Technology

### SOFTWARE AND INTERNET

Amazon  
Google

### ACADEMIA

*More than 5000 institutions globally, including:*

Harvard University  
Johns Hopkins University  
KTH Royal Institute of Technology  
Massachusetts Institute of Technology  
Max Planck Institute  
McGill University  
Politecnico di Torino  
Rensselaer Polytechnic Institute  
Stanford University  
Technische Universität München  
Tsinghua University  
University of Cambridge  
University of Michigan  
University of Sydney  
University of Tokyo